Company Profile

















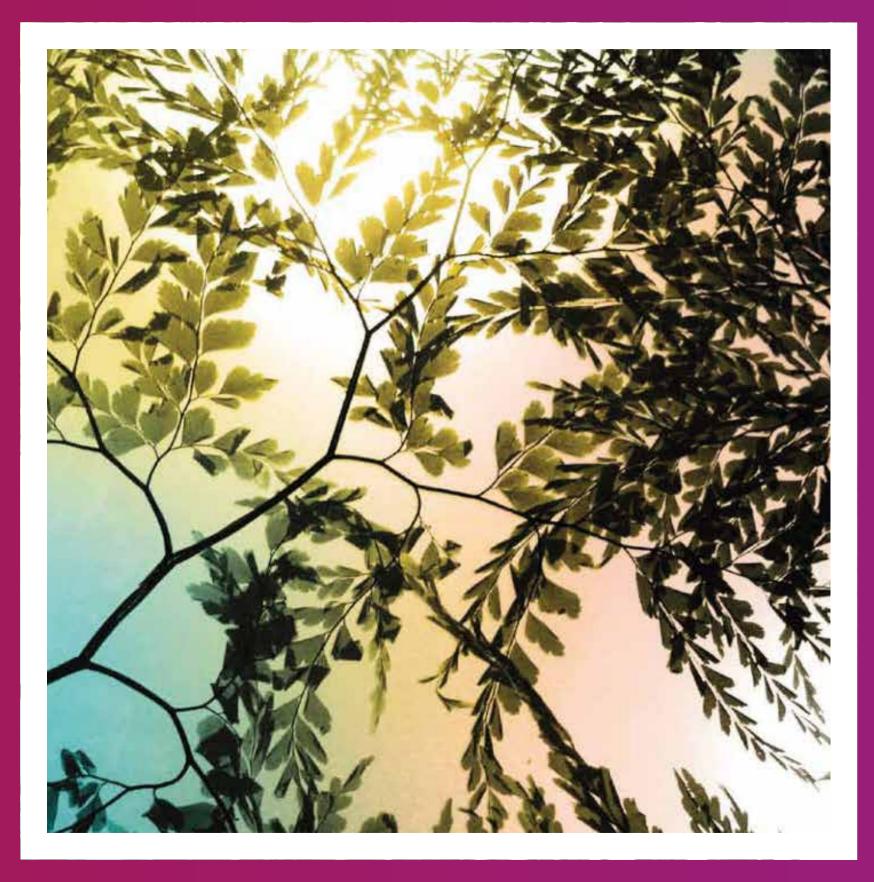






- Company Overview
- Main Business
- Shareholders & Shares
- Main Executives
- Number Of Employees
- Structure of Organization
- Position in Duty Free





Phoenicia LTD

Date of Establishment: 28 / 1 / 2007 Phoenicia was registered and set up as a wholly foreign-owned enterprise, formerly known as Cairo Nights.

Legal Status: Wholly foreign owned enterprise (Lebanese) Owner: Stefano El Douaihy Registered Capital: 50,000 LE Commercial Register: 22291

Registered Address: 10, Amal Street, Heliopolis, Cairo.

Business Address: 10, Amal Street, Heliopolis, Cairo.

Telephone: +20224175752 Facsimile: +20224198039

Phoenicia Marketing JLT

License No.: JLT-68090 Registration No.: JLT4469

Licensee: Phoenicia Marketing JLT
Operating Name: Phoenicia Marketing JLT

Nationality: United Arab Emirates

Address: Unit No. 2H-08-149, Floor No. 8 Bldg No.2, Plot No. 550-554

J&G, DMCC

Dubai

United Arab Emirates

Issue Date: 11/02/2013 Valid Till: 10/02.2014

Activity: Marketing Consultancy Services.

Phoenicia Group comprises companies in Beirut - Cairo - Dubai

The Phoenicia Group comprises 3 operating companies in 8 business sectors: Duty Free retail, food and beverages, event management, advertising, publishing and public relations.

Companies under the Phoenicia Group umbrella:

- Phoenicia Marketing JLT (United Arab Emirates)
- Phoenicia Ltd (Egypt)
- Taouk Express (Egypt)



















































Phoenicia LTD

Phoenicia LTD in Egypt is mainly a representative company in (Duty Free Shops) Egypt.

We carry a franchise portfolio of over 20 diverse perfumes, spirits & tobacco brands that features some of the industry's most identiiable names,



Main Spirits:

- Ksara, Ksarak
- Ksara Wines
- Arak Fakra
- Keglevich
- Limoncè
- Sambuca
- Amaretto
- Cherry Stock
- Triple Sec
- White and Mckay
- John Barr
- Claymore
- Highland Pride
- Glayva Liqueure
- Russian IceJura
- Dalmore

- Vladivar
- Pinky Vodka
- Alizé
- Café Bohême
- Baron Clovignac
- Beluga Vodka
- Jägermeister
- Lanson Champagne
- Clan Fraser Whiskey
- Grande Absente
- Greenall's
- Black Dog Whiskey
- Belenkaya Vodka
- Tsarine Champagne

Tobacco:

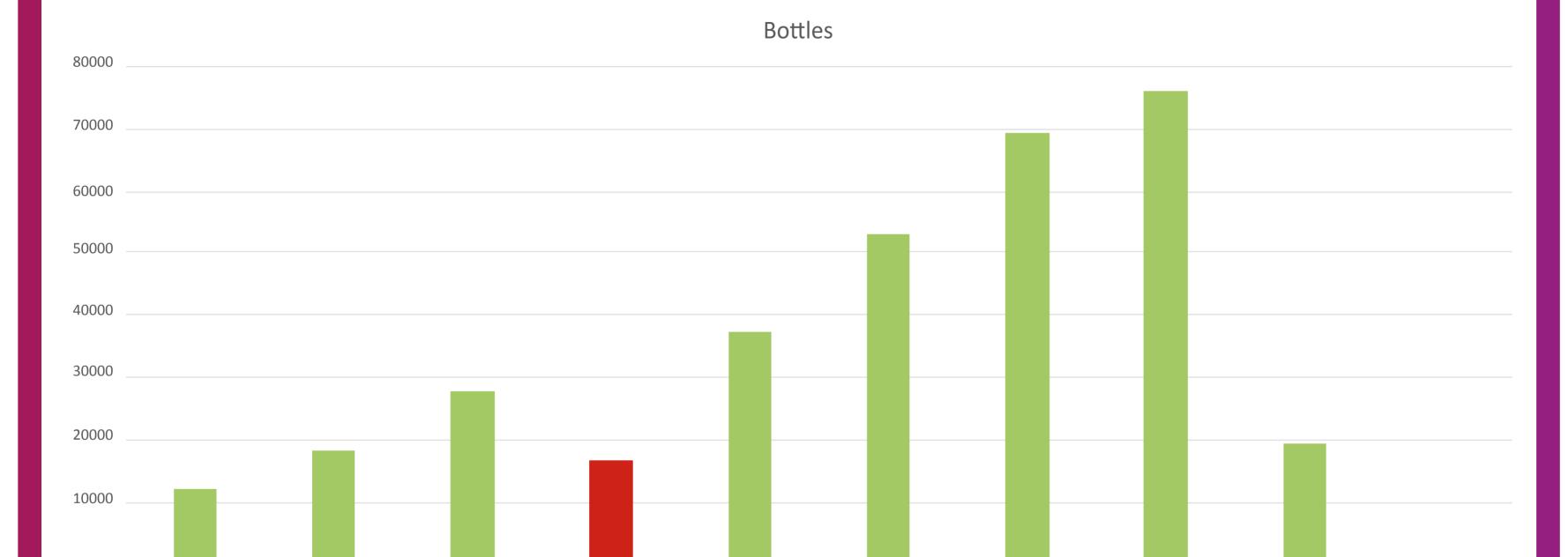
- Miami Cigarettes
- Vegas Cigarettes
- Affair Cigarettes

Perfumes:

- Kimi
- Hello Kitty
- Playmobile



Growth



Arab Spring



2016 Brands

















































2008 Brands



































Phoenicia Marketing JLT

Phoenicia Marketing JLT is the publisher of the Lebanese Community Guide in UAE and Middle East and organizer of the annual Lebanese Community Events.

Publisher of The Lebanese Community Guide. A free guide, containing important information for everyday's life in UAE, Egypt & Middle East, is a Vade Mecum for the entire community and all those who are related to it.

Organizer of The Lebanese Community Events, bringing people together to help us celebrate special occasions and our cultural diversity.

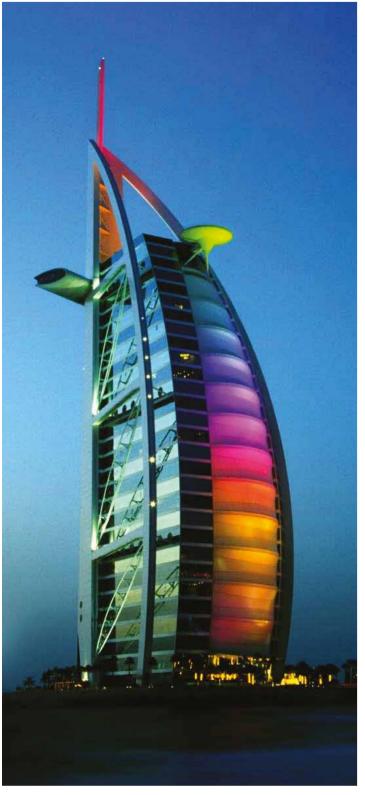
Manager of Lebanese Club and Cultural Center (Egypt). A gathering place which promotes unity, inclusiveness and the continued vitality of Lebanese culture and heritage.



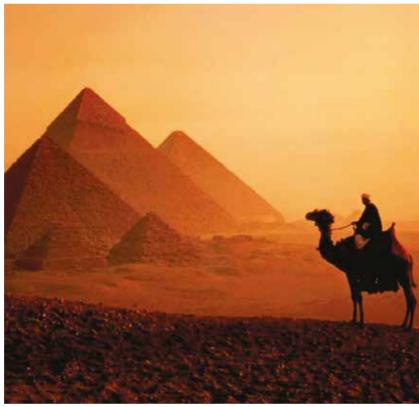


www.lebanesecommunity.org









Shareholders & Shares

Shareholders Subscribed Percentage: Mme Aida Yazbeck 50% Mr Stefano El Douaihy 50%

Main Executives

Name: Aida Yazbeck Position: General Manager

Education: Business Management,

University education - Pigier Lebanon.

Work Experience: Actual President of the Lebanese Community in Egypt Association, General Manager of Phoenicia, General Manger of Versace Porfumi & Moschino (CER).

Previously General Manager for Seagram, Allied Domecq, Absolute vodka, Martini, Rothmans with CER since 1990.

Number of Employees

Employees: 32

Structure of Organization

Phoenicia is a limited liability company, and its internal ultimate authority is the Board of Directors. The General Manager Mme Aida Yazbeck is held exclusively responsible for daily management, The main departments include General Manager's Office, Sales Department, Department of Administration and Department of Accounting.

Position in Duty Free

Egypt's spirits & wines business is restricted to the duty free unlike other liberal markets.

After years of growth in term of sales and portfolio we have reached ranking fourth after Diagio, Pernod-Ricard & Allied domecq.



Thank You



www.phoeniciagroup.net



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Cairo

Dubai

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